



Hamilton Robinson Capital Partners

The 2016 Olympics have already produced some remarkable results. **Our favorite so far?** Nineteen-year-old, US swimmer, Lilly King's gold medal in the women's 100-meter breast stroke. "It's a victory for clean sport," she said. "**It shows you can win if you compete cleanly all your life.** That's where I'm at."

King's performance set a **standard for success for many endeavors, including business - solid preparation, clear objectives, sound ideals and disciplined performance.** It's also how Hamilton Robinson operates...it's how we consistently build successful businesses. We've learned that **success is earned, it takes hard work, smart planning and disciplined efforts.** It doesn't come through performance-enhancing financial short cuts.

Athletic competition, particularly at the Olympics, **offers many sound lessons that are central to successful businesses.** The Boston Consulting Group recently published its *Best Practices for Strategic Planning* and it caught our attention how **our US athletes have known them all along...**

"Agility is great, but it's more powerful when paired with preparedness."

~ Boston Consulting Group

- The key is not the will to win. Everybody has that. It is the will to prepare to win that is important." ~ BOBBY KNIGHT, 1984 US men's basketball team coach

Having a great strategic-planning process is only half the challenge. The other half - translating the strategy into results - can be even harder, particularly if it involves moves outside the core." ~ Boston Consulting Group

- "To uncover your true potential you must first find your own limits, and then you have to have the courage to blow past them." ~ PICABO STREET, 1998 US gold-medal skier

If you know of a business that needs the right partner - the right teammate - to help them move past their limits and reach the next level, we would value the opportunity to speak with you. **We have a proven track record of developing high performance, world-class companies that effectively compete in both national and international markets.**

Enjoy the rest of the Olympics!

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 48 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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