



Hamilton Robinson Capital Partners

We hope President's Day gave you a little extra R&R as we still recover from the acrimony of the presidential election. **It's now time to refocus on the good that is being done here in the US and around the world.** The Gates Foundation recently released its 2017 Annual Letter to Warren Buffet with a reminder that "**we are all in this together.**"

The Financial Times also recently published an article on **the rise of small M&A firms** noting, "you need to **concentrate on serving your clients really well.** Economics come second." At Hamilton Robinson, we have always put our clients' unique needs, goals and expectations at the forefront of every business partnership we pursue. For over **30 years we have worked with niche manufacturers and business service companies to tailor family transition plans, recapitalizations and management buyouts.**

According to the National Center for the Middle Market, 2016 ended on a strong note with a **year-over-year revenue growth rate of 6.9%, above the five-year average, and employment growth rates at a 5-year all-time high.** It is with solid partnerships with M&A firms like yours, that we can all continue to contribute to our growing economy. **We would welcome the opportunity to approach a business owner or engage in a deal process with you in 2017.**

George Washington was born on this day, February 22, 1732. Thank you, George, for your bravery, diplomacy and belief in the possibilities of our great country. "The future will surprise the pessimists" - Bill and Melinda Gates.

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 49 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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