



Hamilton Robinson Capital Partners

With 2016 underway **we begin the countdown to 2020 when the US takes over the top spot from China as the most competitive manufacturing nation in the world!** A new study by Deloitte Global and the U.S. Council on Competitiveness, predicts that the U.S. will displace China as the top manufacturing nation in the world in 2020.

This study emphasizes the resiliency and adaptability of American manufacturing. **"The country's investment in research, technology, and innovation demonstrate the strength of the manufacturing powerhouses of the 20th century with the United States, Germany, and Japan holding three of the top four positions currently and in the future,"** noted Craig Giffi, Deloitte US Consumer & Industrial Products Industry group and co-author of the report, on the findings of the study.

Hamilton Robinson understands this manufacturing space - particularly the middle market. The National Center for the Middle Market reports **nearly two-thirds of middle market companies reported improved company performance versus one year ago, outperforming the S&P 7.2% vs. 4.7% in revenue growth over the last 12 months.** Hamilton Robinson's investment strategies are tailored to this sector, strengthening the foundation of the businesses we invest in, partnering with management teams while developing incentive programs for the workers and maintaining low leverage that enable add-on acquisitions. **We create real value in the companies we partner with through increasing revenues and improving margins over time.**

So in 2016 let's push manufacturing companies forward the American way...not just bigger, but by making them smarter, more innovative, flexible, adaptive and successful. **If you have clients in the industrial manufacturing or services sectors that need the right partners to get them to the next level, let's collaborate and close some deals.**

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 46 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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