



Hamilton Robinson Capital Partners

As we all gear up for the Fourth of July weekend...what do Super Soakers, the Buckeye State and Hamilton Robinson Capital Partners have in common?

Anyone with kids, grandkids or a swimming pool knows what a Super Soaker is, but **did you know it was invented by a nuclear engineer?** This \$1 billion American success story combines aerospace inventiveness with injection molded plastics to create one of the most popular toys of all time! In 2015, it was inducted into the Toy Hall of Fame.

Now combine this with US Census Bureau data that ranks the **Buckeye State - Ohio - as the 3rd best state in the country for manufacturing**, employing over 627,000 workers in 15,000 companies and claiming 19 of the Top 100 US Micropolitan Cities - more than the next two states combined! The White House also just awarded Columbus the Smart City of the Future. And of course...**it is home to the Cavaliers**, whose win honored Cleveland with their first major sports championship in 52 years. One of **Hamilton Robinson's most successful partnerships**, AGCO, operated in the state of Ohio. It started as a combination of two private businesses manufacturing agricultural equipment with revenues of \$281 million. Today, it's a public company with revenues over \$10 billion. **These are all American success stories!**

According to the US Census Bureau, **70% of all businesses or 4.2 million businesses are owned by people over 53 years old**, with many of these owners depending upon the sale of their business to fund the next stage of their life. **Hamilton Robinson can offer a clear, proven approach to make this transaction happen.** Our decades of experience in private investment enable us to structure solutions uniquely tailored to the needs of each company and owner.

If you have **clients looking to start a conversation about ownership transition, including those in the great state of Ohio, we would welcome the opportunity to speak with you...**perhaps there's another Super Soaker hidden among these companies!

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners was founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. The firm has maintained its singular focus on this dynamic market to become a valued resource for equity capital and growth strategies for small businesses. Based in Stamford, CT, the firm has completed over \$1.3 billion in transactions supporting 48 companies. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit www.hrco.com.

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