



HAMILTON ROBINSON CAPITAL PARTNERS WISHING YOU THE POWER OF WE² IN TWENTY-TWENTY

With 8 days left in this decade are you ready for change? As we head into 2020, we should all prepare ourselves for disruptive market forces never seen before or even imagined until now. **Here are some interesting statistics to consider:**

- 5G coming on strong with potential **speeds 100 times faster than 4G** - speeds up to 100 gigabits per second
- **Sci-fi becomes reality with nanoparticles** that can be injected into a piece of equipment to perform predictive maintenance to detect flaws and even execute repairs
- Market disruption is a given - Accenture reports **72% of industry sectors have experienced a disruption** over the past 8 years

Some view these developments as a threat but we see opportunity through the "Power of We". Hamilton Robinson has been partnering with investors, family offices, intermediaries and business owners for over 3 decades. We understand how important the "power of we" is to our business. **We have successfully navigated multiple recessions, periods of rapid growth and disruptive change.** They all come with their challenges and require the ability to adapt and pivot wisely, remain flexible and most of all, maintain strong partnerships.

Our partnerships with management teams are forward looking while remaining mindful of the past and lessons learned. It is not about swapping out people for machines, but rather **leveraging technology to improve productivity and safety and to provide a better working environment**. We embrace Industry 4.0 to solve problems, avoid information overload and convert information into knowledge to expand growth in middle market companies around the US.

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ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 55 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

"Realizing the promise in small companies for decades"

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