



## Hamilton Robinson Capital Partners

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~ **This is the secret of America: a nation of people with the fresh memory of old traditions who dare to explore new frontiers** - President John F. Kennedy

Many **family-owned businesses** exemplify this "secret". Did you know family businesses account for 64% of US gross domestic product, generate 60% of the country's employment and 78% of all new job creation? According to the US Census Bureau, family firms comprise 90% of all business enterprises in North America. They are America's economic engine and the backbone of our economy.

The old tradition that companies are built to last based on a foundation of stability is no longer relevant. Accenture reports 72% of industry sectors have experienced an increase in disruption in just the past 8 years. Even Jeff Bezos has predicted that "Amazon will go bankrupt." **Companies can no longer play it safe**, they must be aware of, and use disruption to constantly challenge their business models, competitive landscapes and the new technologies entering their markets.

Most smaller, family-owned businesses reach a point when they cannot maximize their growth potential on their own. **We understand the challenges that many small business owners face and empower them to explore those new frontiers to create growth.** Hamilton Robinson has been successfully helping small companies adapt to the challenges of the future and create value since 1984. **We specialize in partnering with family-owned businesses** to transform them into larger, growing corporations that are poised to thrive into the next decades.

**We are looking for companies in the industrial internet of things (IIOT) industry.** We are interested in companies that have a maximum of \$3 million EBITDA and are headquartered in the United States or Canada. If you have clients that fit this description, we'd like to talk with you. Please feel free to contact us at any time at 203-602-0011 or email below.

Sincerely,

*Lane Carpenter* *Stephen Connor* *Carrie DiLauro* *Adam Fitzner* *Chris Lund*

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## ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 55 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information, visit [www.hrco.com](http://www.hrco.com).

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