



Hamilton Robinson Capital Partners

According to the National Center for the Middle Market, **2021 concluded with the highest reported average revenue growth on record at 12.3%**! But when you compare projected and actual revenue growth rates for the middle market it's the dips and downturns, like we experienced during the COVID pandemic, when partnering with private equity could really improve the long-term outcome of a company. At Hamilton Robinson our disciplined approach to investing has helped many small, private companies improve their operations and achieve new levels of earnings growth. If you are looking for an investment partner to close deals and pay fees, we welcome the opportunity to speak with you.

INVESTMENT CRITERIA

COMPANY SIZE	Revenues of \$15 - \$200 million EBITDA of \$3 - \$15 million Add-Ons of Any Size
INVESTMENT SIZE	\$5 - \$50 million of equity capital
TARGETED INDUSTRIES	B2B Commercial & Industrial Services Specialty Niche Manufacturing Industrial Technology (IIOT) Process Equipment and Engineered Systems Specialty Chemicals and Materials Robotics, Material Handling and Factory Automation Value Added Industrial Distribution Technical, Testing and Measurement Equipment Environmental and Infrastructure Services Engineered Components and Instrumentation
COMPANY ATTRIBUTES	Headquartered in the US or Canada Niche Market Leaders Branded Product or Service
TRANSACTION TYPES	Ownership Transition of Family Businesses Management Buyouts Majority Recapitalization or Full Sale Corporate Divestitures ESOP Replacement Growth Capital Joint-Ventures
SOLUTIONS PROVIDED	Liquidity for Estate Planning or Optional Re-Investment Management Transition and Succession Planning Development of Business Culture Management Equity Incentive Program Lean Programs for Continuous Improvement Strategic Sourcing and Capital for Add-On Acquisitions Management Equity Incentive Program

Please feel free to contact us at any time at 203-602-0011 or email below.

Sincerely,

<i>Lane Carpenter</i> lgc@hrco.com	<i>Stephen Connor</i> sbc@hrco.com	<i>Carrie DiLauro</i> cld@hrco.com	<i>Adam Fitzner</i> arf@hrco.com	<i>Chris Lund</i> cel@hrco.com
<i>Scott Oakford</i> sio@hrco.com	<i>Stuart Oakford</i> svo@hrco.com	<i>Petter Ostberg</i> apo@hrco.com	<i>Jim Parmelee</i> jpp@hrco.com	<i>Brandon Richter</i> bcr@hrco.com

ABOUT HAMILTON ROBINSON

Hamilton Robinson Capital Partners is a lower-middle market private equity firm focused on making control investments in North American-based commercial service, distribution, specialty industrial manufacturing, and industrial technology businesses. Founded in 1984 and based in Stamford, CT, HRCP has completed over \$1.6 billion in transactions supporting over 60 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices, and individuals in the United States and Europe. For more information visit www.hrco.com.

Past performance is not indicative of future results. These materials are for informational purposes only and do not constitute an offer to sell or a solicitation of an offer to buy any securities. Such offers will be made only pursuant to confidential offering documents. These materials are in no way a substitute for review of those materials. Current and prospective investors should carefully read the relevant offering documents, including the "Risk Factors" section therein before making any investment decision. Investment in a private fund involves a high degree of risk and is suitable only for sophisticated investors. The companies presented here are a number of companies in which Hamilton Robinson and its predecessors has invested in since 1984. For a complete list of investments, please visit www.hrco.com.